

Industry Day • Chicago • April 28

Discover what tech transfer can do for you!

Your federal laboratories have thousands of technologies, unique technical facilities, and world-class expertise to help you meet your technology challenges.

Join the Federal Laboratory Consortium for Technology Transfer (FLC) for its annual Industry Day during the 2016 FLC national meeting on Thursday, April 28 at the Drake Hotel! You'll have the opportunity to meet and network with technology transfer (T2) professionals from 300+ federal laboratories representing every federal agency/department. View presentations and panel discussions on lab-sponsored technologies, and gain knowledge on how to work with federal labs to commercialize those technologies through agreements and public-private partnerships.

Agenda highlights:

- **Keynote Address by Tim Ferrarell**, former Senior VP and CIO of W. W. Grainger, Inc.
- **Panel on Innovation Tools** for Entrepreneurs and Small Businesses
- **Panel on the Small Business Innovation Research program**
- **Technology Needs panel** in which five Chicago-area businesses will share their respective technology challenges to enable growth, with the goal of identifying private sector and federal lab collaborators
- **Lab Pitch Session** in which a dozen federal labs give 7-minute pitches on technologies that are ready to be commercialized and merit investments
- **Panel on Commercialization Alternatives** for moving ready-to-commercialize technologies from the federal lab to the marketplace
- **Post-meeting Networking Reception** for all meeting participants

When:

Thursday, April 28, 2016

8:15 am - 4:30 pm CDT

Where:

The Drake Hotel

140 East Walton Place

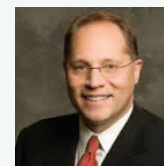
Chicago, IL 60611

312-787-2200

Cost:

\$100 - includes lunch, breaks, and post-meeting reception

Keynote Speaker



Strategy, technology, and operations advisor Timothy M. Ferrarell offers innovative insights

on product management, business planning, and tech marketing strategy.

Networking Reception

Mingle with technology transfer professionals and meeting attendees and learn how you can leverage federal laboratory resources to benefit your business.

Register today at meeting.federallabs.org/register

Attend Industry Day at the FLC National Meeting!

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Thursday, April 28, 2016

8:15 - 9:00 am **Welcome and Keynote Address**
FLC National Advisory Council (NAC) Chair Ric Trotta and Vice Chair Dick Paul welcome federal laboratory, academia, and industry representatives from across the country to the FLC's annual Industry Day. Timothy M. Ferrarell will kick off the day with a keynote address.

9:00 - 9:15 am **AM Break**

CONCURRENT SESSIONS

9:15 - 10:15 am **New Tools for Entrepreneurs and Small Businesses**
This panel will discuss a variety of new and innovative tools designed to support entrepreneurs and accelerate the growth of small businesses.

9:15 - 10:15 am **Small Business Innovation Research (SBIR) Panel**
This panel will discuss how SBIR and Small Business Technology Transfer (STTR) programs and grants can assist labs and businesses with improving their commercialization efforts.

10:20 - 11:20 am **Small/Medium Enterprise Tech Needs Session**
Chicago-area small- and medium-sized businesses share some of their top-level technology needs in the interest of identifying potential federal lab partners who might be able to address those needs through licensing or various other T2 collaborative agreements.
Companies on this panel are associated with the Chicago Business Center of the Minority Business Development Agency (MBDA).

11:20 am - 12:20 pm **Lunch**
Enjoy lunch with us, and use this time to network with fellow attendees, speakers, and panelists.

12:20 - 2:05 pm **Lab Pitch Session**
Federal lab entrepreneurs and small businesses that have obtained rights to lab-generated technologies will "pitch" their technologies to investors for commercialization opportunities.

2:05 - 2:30 pm **Networking Break**

2:30 - 4:30 pm **Commercialization Alternatives**
Participants on this panel will represent various elements of the technology commercialization "ecosystem" that constitute potential partners or collaborators for the federal laboratories.

4:30 - 6:00 pm **Closing Reception**
Mingle with T2 professionals and meeting attendees at this reception sponsored by Cimarron Capital Partners, Development Capital Networks, and Innovate.

Reception Supported by:

innovate



Development
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